



Case Study

\$5,000 Saved through Fall Protection Recertification

Industry: Construction

Topic: Fall Protection Recertification

Results: Savings of \$5,000

Sometimes you may not need new equipment. Doing your research with the right people can save your company money.

Quest will always consider your bottom line when presenting items to you. We will never sell you something you don't need just to increase our sales.

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Problem

One of our key accounts scheduled training with an outside fall protection expert. That individual expert stated that fall protection products (harness, lanyards, etc.) expire after five years. According to this individual, this information was from OSHA as well as the manufacturer requirements. This caused concern with our key account and they asked us to provide options to replace the fall protection they had in stock.

Consideration

Quest's technical expert was concerned with the accuracy of this information. We consulted OSHA with regards of the proper standard for fall protection. We also contacted the manufacturer to discuss the recertification and the recommended performance maintenance for these particular products. We did not find any data from OSHA that required fall protection to be replaced after 5 years unless the products did not meet new OSHA guidelines. The manufacturer conveyed the same information.

Solution

We found that there was no need to replace the products that our end user already had stock. Our client had 30 harnesses, lanyards and carabiners that represented almost \$5,000 in fall protection. Although they were 5+ years old, they were still in excellent condition according to the manufacturer specification.

Quest recommends regular inspection of fall protection equipment before and after use to insure they are in the proper working condition. Quest works closely with each of our manufacturers and has the capabilities to arrange an onsite visit/inspection at any of our client's facilities.

"Experience is a master teacher, even when it's not our own."

— Gina Greenlee